



A newsletter for valued customers and friends of

ABERDEEN & ROCKFISH

RAILROAD

The Road of Personal Service
Spring 2011
11th Edition

Tidewater Transit remains committed to Aberdeen & Rockfish Railroad, thanks to a continued effort by A&R to provide quality customer service.



Two companies, one goal

Aberdeen & Rockfish can meet its goal of providing quality customer service to its long list of customers, thanks in large part to a commitment to communication and safety.

The railroad's partnership with Tidewater Transit, a regional trucking company, is strengthened each day because of those characteristics.

Tidewater Transit was founded in 1949, and has grown into a nationwide operation that transports products such as chemicals, food-grade products and plastics. The Fayetteville facility is equipped with five tracks and state-of-the-art transloading equipment, making it ideal to help customers that don't have direct access to rail combine the cost advantages of rail with the flexibility of local truck delivery.

"We've been in a growth mode, and a lot has to do with our relationship with Aberdeen & Rockfish," said John Hart, Tidewater Transit Terminal Manager. "A&R has just been a super partner for Tidewater Transit."

The relationship is mutually beneficial, as A&R's quality service is noted by Hart when approaching current and potential customers, thus creating potential for increased carloads for A&R. A&R's commitment to safety is highlighted through its constant communication.

"For any company to be successful, good communication is a must," Hart said. "That's obvious with our relationship with A&R, and it shows because we're both finding success."

Hart noted the teamwork needed between the two companies to keep things moving and looks forward to the future dealings with A&R.



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Horton named president of Railway Association of North Carolina

Aberdeen & Rockfish Railroad President Garland Horton has been selected as president of the Railway Association of North Carolina for the next two years.

The Railway Association of North Carolina is a group of regional freight railroads, two Class I railroads and railroad-oriented suppliers operating in North Carolina. RANC promotes the benefits of freight rail to local, state and federal legislators and to the general public as a safer, more environmentally friendly, fuel-efficient and cost-effective mode of transportation that helps to remove truck traffic from congested highways and promotes economic development.

His most recent post within the organization was Vice President. He looks forward to his term as President, and the chance to continue working with other railroads that operate within North Carolina.

“I enjoy it, and it’s really been a benefit not only for Aberdeen & Rockfish, but for the industry,” Horton said. “It takes all of the members to help our legislators understand the impact of certain issues in the industry.”

He is up to the challenge of educating a new crop of recently elected North Carolina legislators with the hope of generating support for the industry and its growth aspirations.

Through his involvement, Horton



Aberdeen & Rockfish Railroad President Garland Horton serves as president of the Railway Association of North Carolina.

enjoys the opportunity to promote not only A&R, but its many customers and vendors.

The organization meets for its annual conference in Pinehurst, N.C. May 22-23. Several meetings and seminars will be held on various railroad safety issues and government regulations affecting the industry.

Avoid the summer sting



The summer months are filled with warm sunshine, lingering daylight, gardens, picnics and swimming. However, the potential dark side to our favorite, sun-filled season — bzzzzzz!

To keep bees away, wear light-colored clothing and avoid scented soaps and perfumes. Uncovered food and garbage left out in the open also will attract bees. Treat a bee sting by scraping the stinger away in a side-to-side motion and then wash the area with soap and water. Pulling the stinger out may push more venom into the skin. If you or your child has ever had an allergic reaction to a bee sting, experts recommend carrying epinephrine, a prescription hormone given by injection to counteract the reaction.

Sessoms enjoys A&R career

For nearly a year, Matt Sessoms has served as a Brakeman for Aberdeen & Rockfish Railroad. In that time, he’s learned a great deal about the industry, and looks forward to his future with the company.

Sessoms joined the railroad in May 2010 as a brakeman, thanks to the advice of his uncle, Richard Jones, an A&R employee for more than 30 years.

“It’s been fun,” Sessoms said. “Each day is a new challenge, and I’m enjoying it.”

He came to the industry looking for a stable career, having previously worked for Coca-Cola in Aberdeen and at a local golf course.

Not only does Sessoms carry on the family railroad tradition; he also serves as a volunteer firefighter with the Aberdeen Fire Department. He is a self-proclaimed adrenaline junkie, following his father into firefighting.

Sessoms said he enjoys helping others in that role.

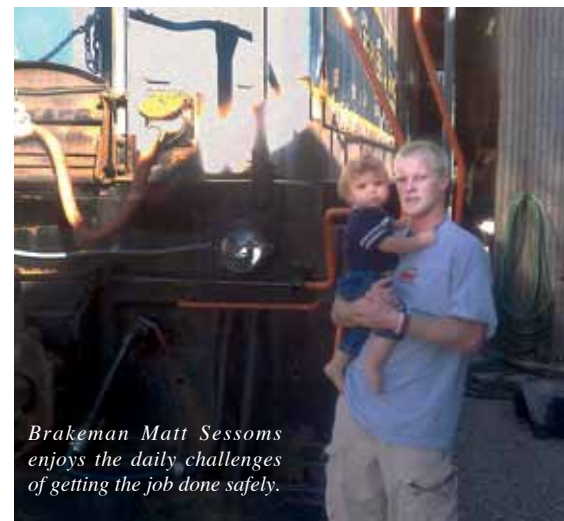
“It’s a good experience,” Sessoms said. “Everyone looks at what we do and appreciates the sacrifice we make putting

our lives on the line for others.”

While he enjoys the thrills of fire fighting, Sessoms said fighting fires and working for the railroad share a similar mindset toward awareness.

“I try not to get too far ahead of myself,” Sessoms said. “I focus on doing each task the right way, and I never jump into a situation without assessing it first.”

He works safe each day to get home to his family. He also looks forward to the birth of his twin daughters in July.



Brakeman Matt Sessoms enjoys the daily challenges of getting the job done safely.

Volunteer efforts promote professional growth

Several Aberdeen & Rockfish employees are making an extra effort to get involved in the community through organizations with varied missions.

Whether working as volunteer firefighters or offering their time to assist with educational opportunities for local youth, A&R is there to help.

Paul Barnes, Vice President of Sales and Marketing, said his involvement with the Moore County Philharmonic Orchestra allows him to 'pay it forward' by helping provide scholarship opportunities for high school and college music students.

Barnes is Chairman of the organization and helps arrange fundraisers that benefit its scholarship program. Participating in the group also gives him the opportunity to showcase his talents as the orchestra's principal clarinetist.

"It's a relaxing activity for me, and also a great way to help the community," he said.

Barnes also is Area 85 Governor of District 37 for Toastmasters International. He said the mission of the group is to promote public speaking, leadership and organizational skills in a positive environment.

"I can easily transfer those skills into my job," he said. "It's a great benefit to my career."

Barnes is proud to be part of a company that values volunteering. He commends the efforts of A&R employees who give back to the community.



Paul Barnes,
Vice President
of Sales and Marketing



Ricky Jones,
Locomotive Engineer

"Helping others and being involved in the community creates a well-rounded employee," he said.

Ricky Jones, Locomotive Engineer, became a volunteer firefighter when he was 20, volunteering four years before moving on to other things.

"I was kind of adventurous when I was younger," he said. "It was something I was interested in and really enjoyed it."

He enjoyed it so much, in fact, that his interest rekindled years later, when he again volunteered at his local fire department for eight more years, until he decided it was time to hang up his hat in 2007.

Now Jones continues volunteer work through his church. He is looking forward to a mission trip to Haiti in June to work with orphans.

"I enjoy helping others and being able to give back," he said. "I've had a good life and I want to do what I can to make things better for others."

That giving spirit has rubbed off on Jones' teenage daughters, Jazz and Hailey, who also volunteer through their church.

Jones has worked for the railroad since 1976. He followed the career footsteps of his father and grandfather, both of whom enjoyed railroad careers of more than 50 years apiece.

Along with railroading, volunteering seems to run in Jones' family. His nephew, Matt Sessoms, is an A&R Brake-man and also serves as a volunteer firefighter in Aberdeen.

Trio of warehouse space still available

Aberdeen & Rockfish looks to add more satisfied customers to its resume, with three warehouse sites, which are currently open for A&R service. These are located in the heart of Fayetteville, minutes from Interstate 95 and the Fayetteville Regional Airport.

Blount Street Warehouse

10,500 square feet

Location: 203 Blount St., Fayetteville, N.C.

Ownership: Neil Grant Real Estate

Electrical Service: PWC

Natural Gas: Piedmont Natural Gas

Water and Sewer: PWC

Transportation: Served by A&R; I-95 – Five miles east; Port of Wilmington – 90 miles east; Fayetteville Regional Airport – Five miles southeast; Raleigh-Durham International Airport – 90 miles northwest; Charlotte Douglas International Airport – 145 miles west

10,500 square feet warehouse space

700 square feet office space (paneled and newly carpeted)

All concrete construction

16-foot ceilings throughout

Fully wet sprinkled

Three car spots (two now operational)

Three truck bays, plus one "drive in"

Climate controlled

Gated lot across street

Winslow Street Warehouse

10,860 square feet

Location: 716 Winslow St., Fayetteville, N.C.

Ownership: A&R

Electrical Service: PWC

Natural Gas: Piedmont Natural Gas

Water and Sewer: PWC

Transportation: Served by A&R; I-95 – Five miles east; Port of Wilmington – 90 miles east; Fayetteville Regional Airport – Five miles southeast; Raleigh-Durham International Airport – 90 miles northwest; Charlotte Douglas International Airport – 145 miles west

10,860 square feet warehouse space

1130 square feet office space

Brick and concrete construction

15-foot, 4-inch ceilings throughout

Fully wet sprinkled

Two car spots (one operational now)

Five "drive in" doors

Climate controlled

Grossman Site

4,600 square feet

Location: 635 S. King St., Fayetteville, N.C.

Listing Agent: Neil Grant Real Estate

Electrical Service: PWC

Natural Gas: Piedmont Natural Gas

Water and Sewer: PWC

Transportation: Served by A&R; US Highway 301 – One mile north; I-95 – 10 miles east; Port of Wilmington – 90 miles east; Fayetteville Regional Airport – Nine miles southeast; Raleigh-Durham International Airport – 90 miles northwest; Charlotte Douglas International Airport – 145 miles west

4,600 square feet warehouse space

400 square feet office space

14 foot ceilings throughout

Four car spots

One "drive in" truck bay

Fenced and gated lot

Footprint for truck scale

A&R receives state funds

The North Carolina Board of Transportation recently awarded more than \$1.9 million in state funds to nine small freight railroads, including Aberdeen & Rockfish Railroad Co., through the Short Line Infrastructure Assistance Program.

Grants will help finance track and bridge rehabilitation and construction projects. This work is aimed at upgrading the state's transportation infrastructure to help reduce truck traffic and maintenance on North Carolina highways.

The short line railroads transport goods between local industries, utilizing major freight railroads. There are currently 21 short lines operating on 930 miles of track in North Carolina.

Aberdeen & Rockfish Railroad
101 East Main Street
P. O. Box 917
Aberdeen, NC 28315-2717

ABERDEEN & ROCKFISH RAILROAD CO.

Move freight via rail and save big bucks. Let A&R deal with the logistics of working with multiple carriers and transloaders. One call to A&R does it all.

Call 910-944-2341. Fax 910-944-9738. Email: info@aberdeen-rockfish.com

Industrial sites available

For more information, contact Paul Barnes at pbarnes@aberdeen-rockfish.com or call 910-944-2341

Hoke County Mega Site

127 acres available, with an option for 600 acres.

Location: Six miles southwest of Fayetteville, N.C., at Dundarrach, NC.

Ownership: Z.V. Pate Corp. (optioned to Hoke County).

Site data: 127 acres, plus an optional 600 acres.

Water supply: Sewer permitted for 3 million gallons per day - 8-inch pipe.

Rail access: Served directly by Aberdeen & Rockfish Railroad.

Other access: Highway access: I-95, 13 miles east. Highway 1, two miles west. Port of Wilmington, 90 miles east. Fayetteville Airport, 20 miles northeast.

Iron Horse Park

This site is now certified by the North Carolina Department of Commerce Site Certification Program.

Location: Aberdeen, N.C.

Ownership: Aberdeen & Rockfish/Sandhills Area Land Trust

Site data: 150 acres.

Water supply: 12-inch water line.

Rail access: Served directly by Aberdeen & Rockfish.

Other access: Highway: Highway 1, two miles west. I-95, 40 miles east. Port of Wilmington, 130 miles east. Fayetteville Airport, 40 miles east.

Koppers Site

Location: 1950 Koppers Blvd., Ashley Heights, N.C.

Ownership: Koppers Industries.

Site data: 38 acres.

Water supply: None.

Rail access: Served directly by Aberdeen & Rockfish Railroad.

Other access: Highway access: Highway 1, six miles west; I-95, 35 miles east. Port of Wilmington, 130 miles east. Fayetteville Airport, 35 miles east.

Gillespie Street Site

Location: Gillespie Street and MLK Parkway, Fayetteville, N.C.

Ownership: Albert McAuley.

Site data: 40 acres.

Water supply: PWC.

Rail access: Served directly by Aberdeen & Rockfish Railroad.

Other access: Highway: I-95, five miles east. Port of Wilmington, 90 miles east. Fayetteville Airport, two miles east.

Scarborough Site

Location: South Eastern Blvd. and Business I-95., Fayetteville, N.C.

Ownership: Mr. Scarborough.

Site data: 7 acres.

Water supply: PWC.

Rail access: Served directly by Aberdeen & Rockfish Railroad.

Other access: Highway: I-95, four miles east. Port of Wilmington, 90 miles east; Fayetteville Regional Airport, two miles east.

1429 Reilly Road Site

Location: 1429 South Reilly Road.

Listing agent: Lancaster, Helms & Player.

Site data: 45 acres.

Water supply: PWC (16-inch main line, 18-inch sewer).

Rail access: Served directly by Aberdeen & Rockfish Railroad.

Other access: Highway: Highway 401, two miles north. I-95, 10 miles east. Port of Wilmington, 90 miles east. Fayetteville Airport, nine miles southeast.

1452 South Reilly Road Site

Location: Fayetteville, N.C.

Listing: Lancaster, Helms & Player.

Site data: 50 acres.

Water supply: PWC (16-inch main line); sewer is 370 feet from site.

Rail access: Served directly by Aberdeen & Rockfish Railroad.

Other access: Highway: Highway 401, two miles west. I-95, 10 miles east. Port of Wilmington, 90 miles east. Fayetteville Regional Airport, nine miles southeast.

Reilly Road Site

Location: Fayetteville, N.C.

Listing: Lancaster, Helms & Player.

Site data: 11.45 acres.

Water supply: PWC (16-inch main line); sewer is 370 feet from site.

Rail access: Served directly by Aberdeen & Rockfish Railroad.

Other access: Highway: Highway 401, two miles west. I-95, 40 miles east. Port of Wilmington, 130 miles east. Fayetteville Regional Airport, 40 miles east.